

# Clean-Energy-Based Economic Development Strategies

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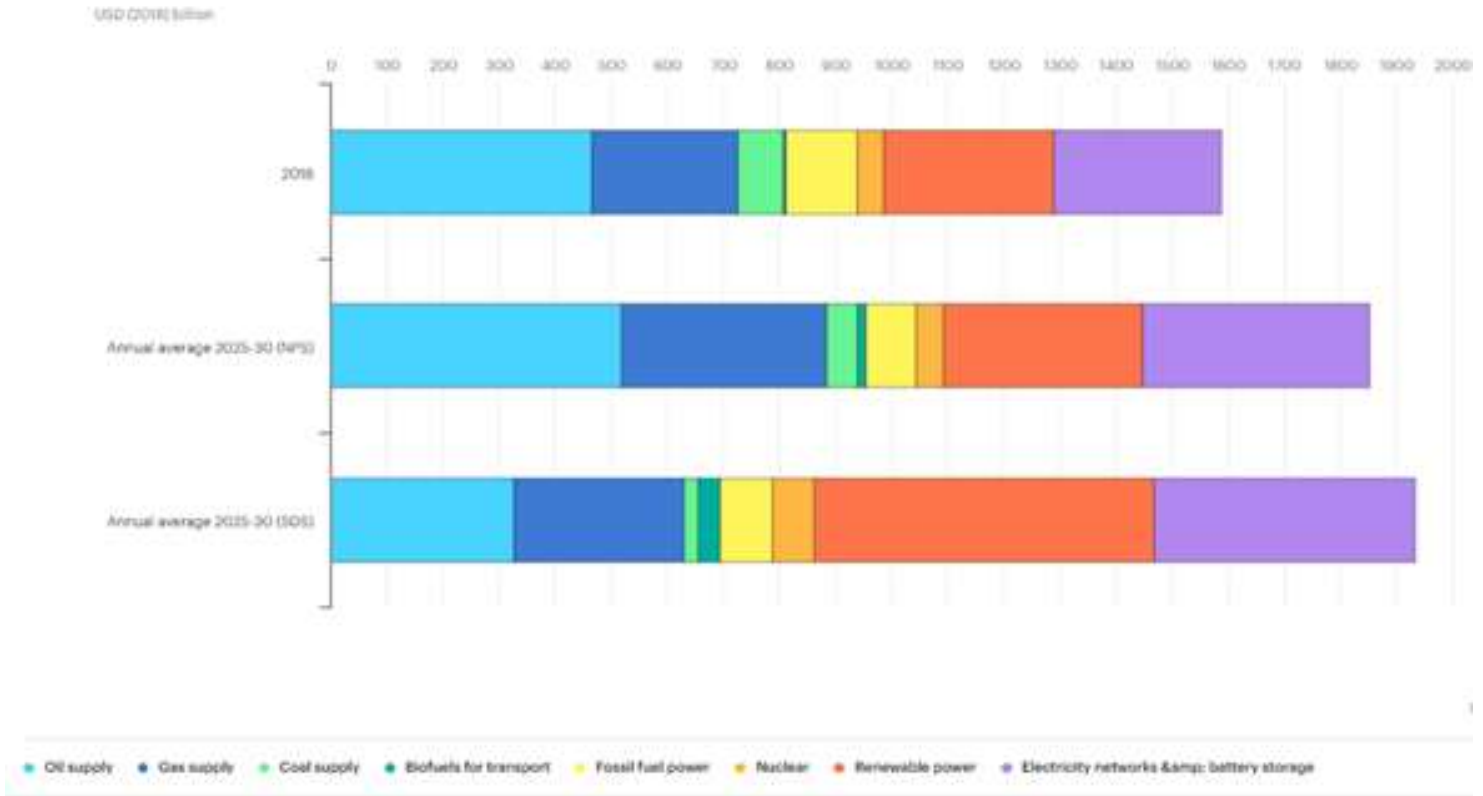
# About ITIF

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- Independent, nonpartisan research and education institute focusing on intersection of technological innovation and public policy, including:
  - Innovation and competitiveness
  - IT and data
  - Telecommunications
  - Trade and globalization
  - Life sciences, agricultural biotech, and energy
- Formulates and promotes policy solutions that accelerate innovation and boost productivity to spur growth, opportunity, and progress
- World's top think tank for science and technology policy, according to the University of Pennsylvania's authoritative *Global Go To Think Tank* Index

# Clean Energy: The Market Opportunity

- Global energy investment in 2018 = ~ \$1.6 trillion
- IEA “New Policies Scenario,” 2025-2030 = ~\$1.8 trillion/yr
- IEA “Sustainable Development Scenario,” 2025-2030 = ~\$2 trillion/yr
- Shifting toward:
  - Renewables (red)
  - Electricity networks (purple)



Source: IEA, World Energy Investment, 2019

# 5 “Parallel Tracks” for State and Regional Strategies

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- Incentives
- Start-ups
- Clusters
- Resource substitution
- Market demand

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## Clean-Energy-Based Economic Development: Parallel Tracks for State and Local Policy

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INTERNATIONAL STUDIES

*Energy in America*

Energy as a Source  
of Economic Growth  
and Social Mobility

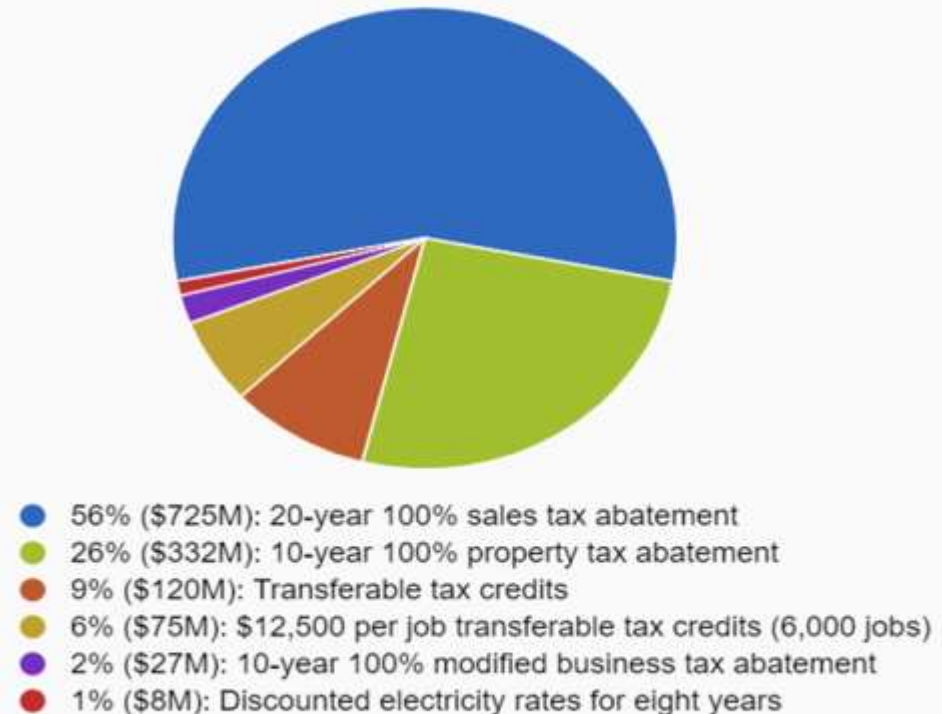
# Track 1: Incentives

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- Goal: Induce investment
- Question: “Race to the bottom”?
- Examples:
  - Electric vehicle assembly
  - Electric vehicle batteries

## Tesla’s Reported Incentive Package from Nevada

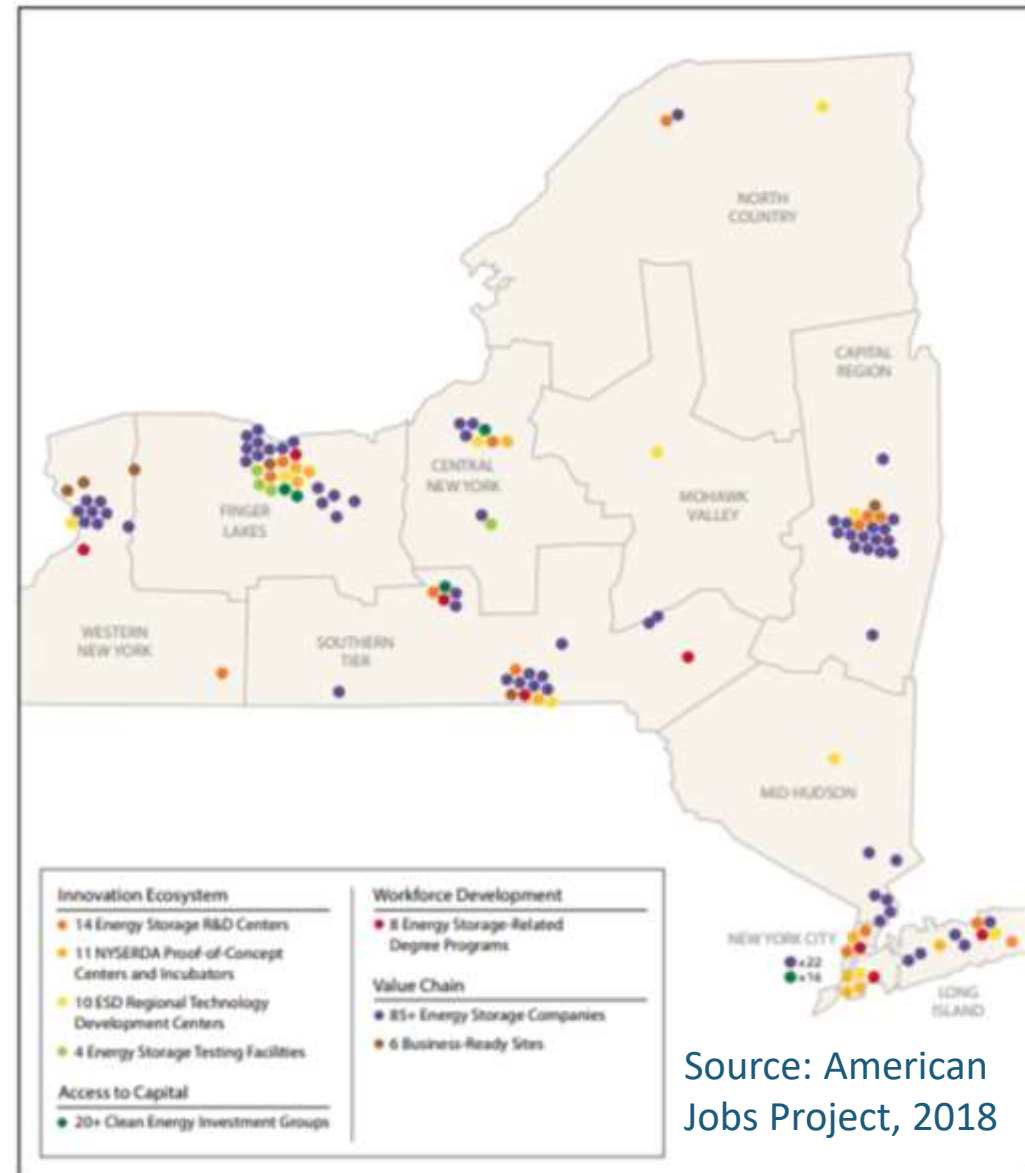
Breaking down the \$1.2 billion



Source: Reno Gazette-Journal, September 4, 2014

## Track 2: Start-Ups

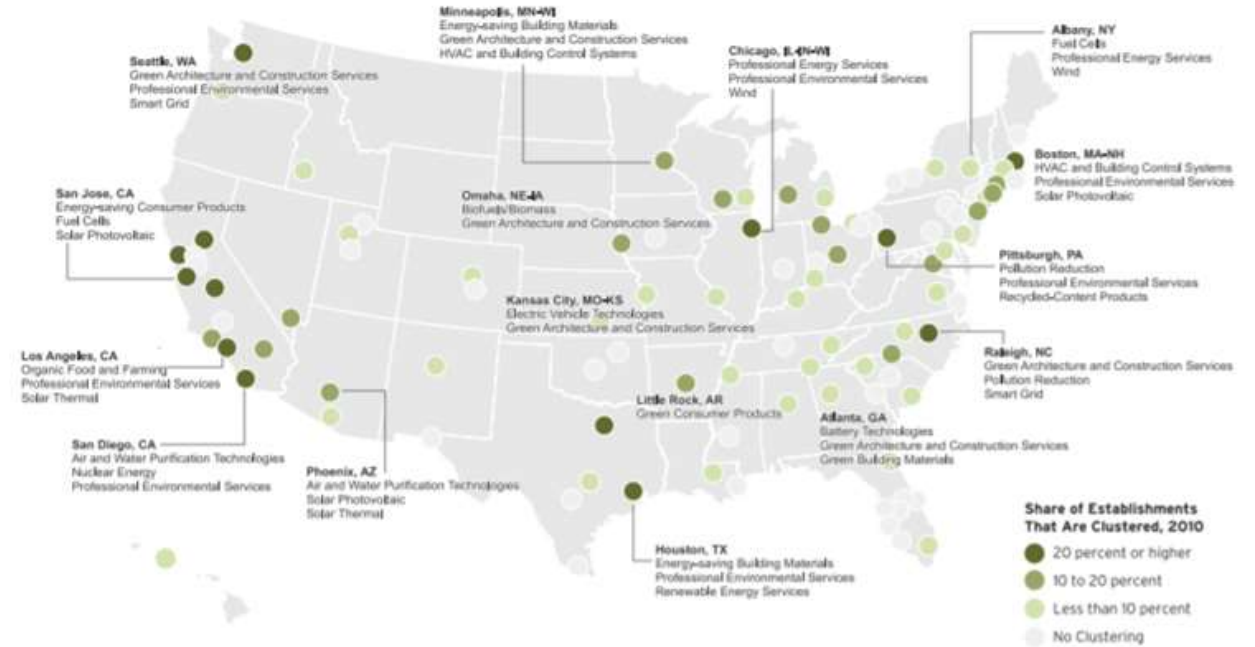
- Goal: “Bottom-up” growth
- Question: How to cross “valleys of death”?
- Examples:
  - New York
  - Colorado



# Track 3: Clusters

## “Clean Economy” Clusters (2010)

- Goal: Cluster “deepening”
- Question: Do capabilities transfer across sectors?
- Examples:
  - Smart grid (North Carolina)
  - Carbon capture (Wyoming)

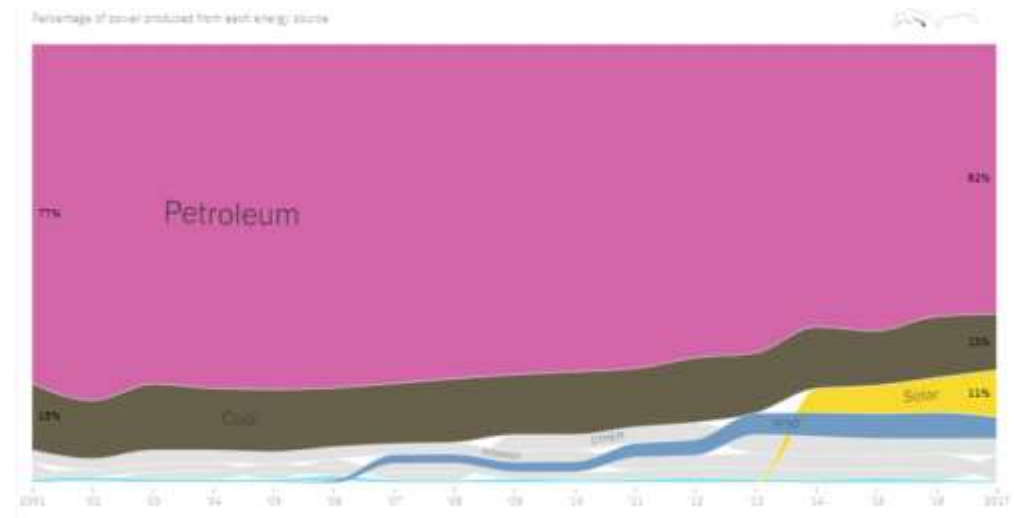


Source: Brookings-Battelle Clean Economy Database  
An establishment in a given segment is deemed to be in a cluster if other establishments in the same county comprised at least one percent of all U.S. employment for the given segment.

# Track 4: Resource Substitution

- Goal: Substitute indigenous for imported resources
- Question: Substituting one dependence for another?
- Example:
  - Hawaii

How Hawaii Generated Electricity, 2001-2017



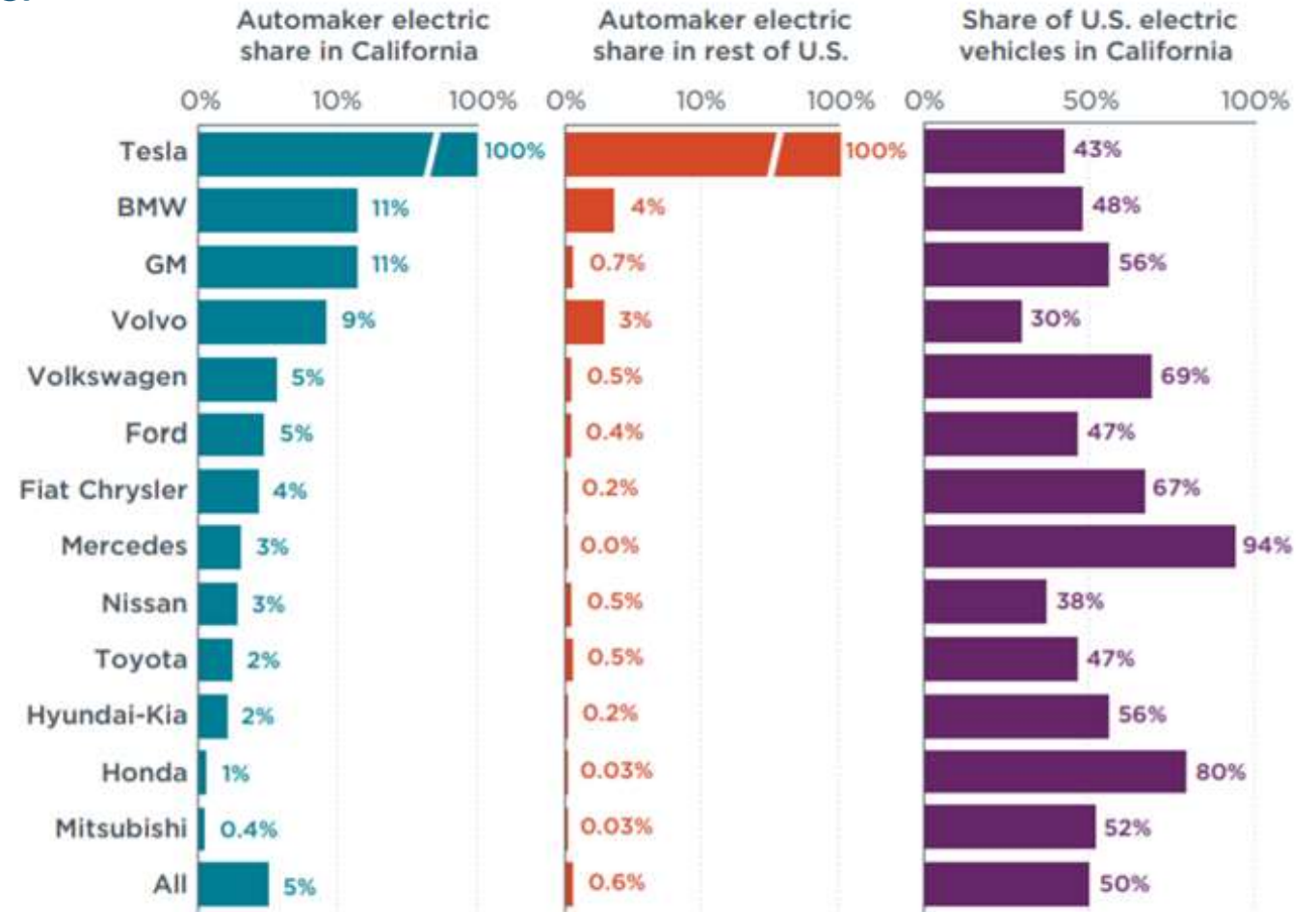
Source: *New York Times*



# Track 5: Market Demand

- Goal: Create export base by driving local demand
- Question: Is the local market big or sophisticated enough?
- Examples:
  - Solar panel manufacturing
  - Electric vehicle manufacturing

## California and U.S. Electric Vehicle Sales



Source: Intl. Council for Clean Transportation (2018)

# What the Federal Government Should Do

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- Support the transition
- Provide timely information
- Assist with state and regional strategic planning
- Encourage federal laboratories and offices to partner with regions
- Improve tech transfer mechanisms
- Expand investment in use-inspired R&D and cluster programs

# Thank You!

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