

New Pathways for Climate Innovation

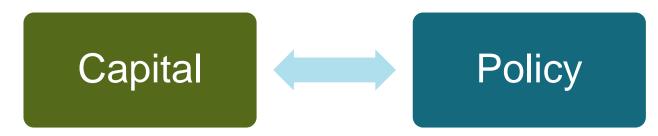
Jim Cabot, Managing Director, Breakthrough Energy Ventures

Chicken, Egg & Nest The Tri-iterative Development Cycle



Technology

Net Zero Emissions Technologies



The Origin of Breakthrough Energy





Breakthrough Energy VENTURES

CLIMATE IMPACT

01

02

03

04

We will invest in technologies that have the potential to reduce greenhouse gas emissions by at least half a gigaton.

OTHER INVESTMENTS

We will invest in companies with real potential to attract capital from sources outside of BEV and the broader Breakthrough Energy Coalition.

SCIENTIFIC POSSIBILITY

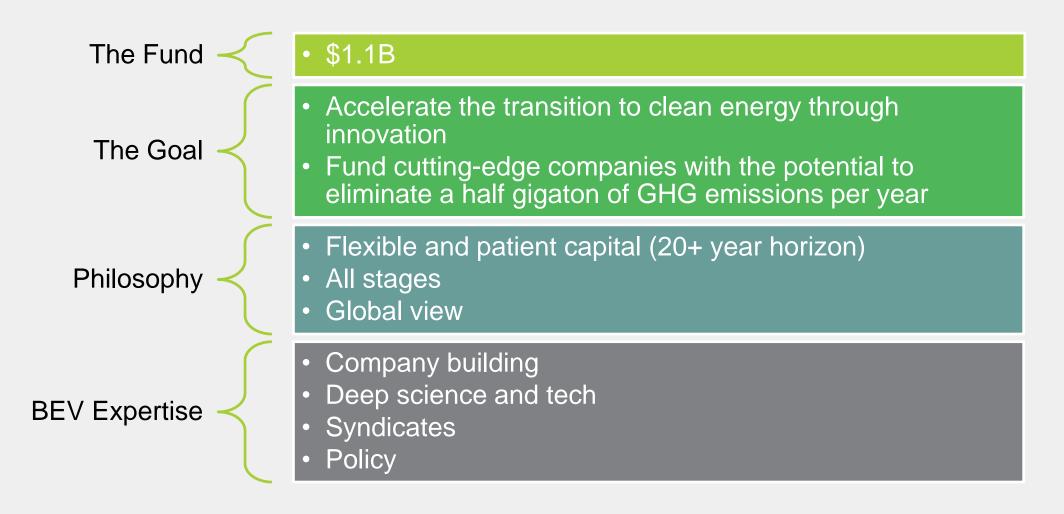
We will invest in technologies with an existing scientific proof of concept that can be meaningfully advanced.

FILLING THE GAPS

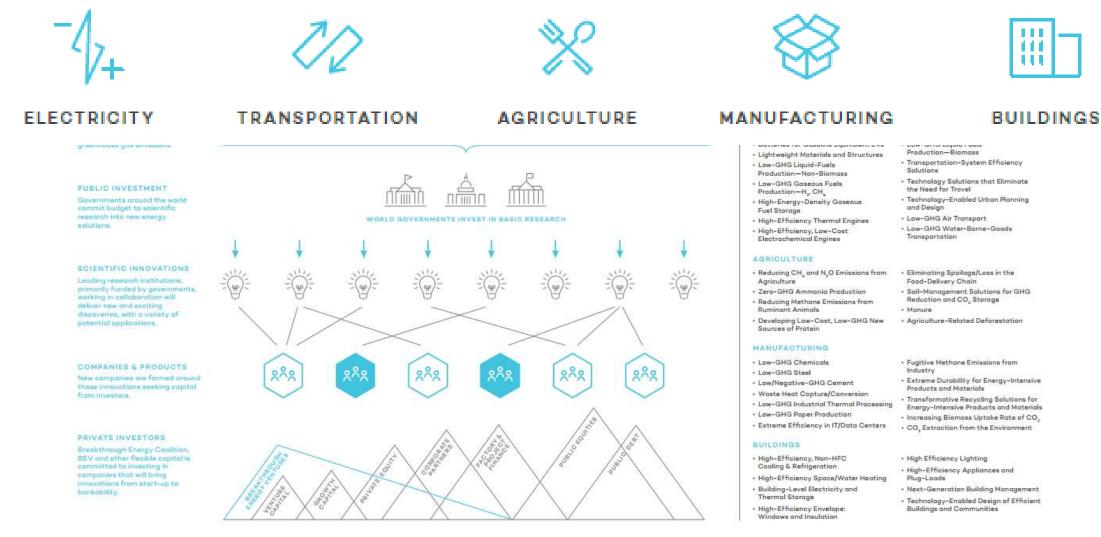
We will invest in companies that need the unique attributes of BEV capital, including patience, judgment by scientific milestones, flexible investment capabilities, and a significant global network.



Breakthrough Energy Ventures – A New Approach

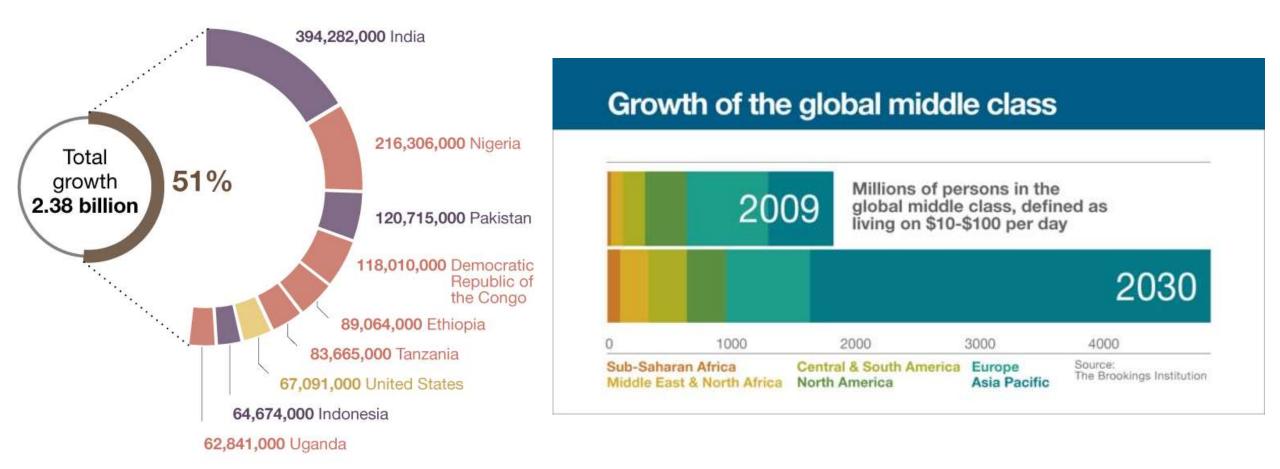


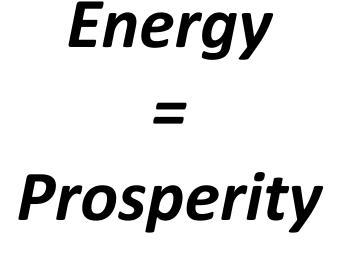
Breakthrough Landscape of Innovation

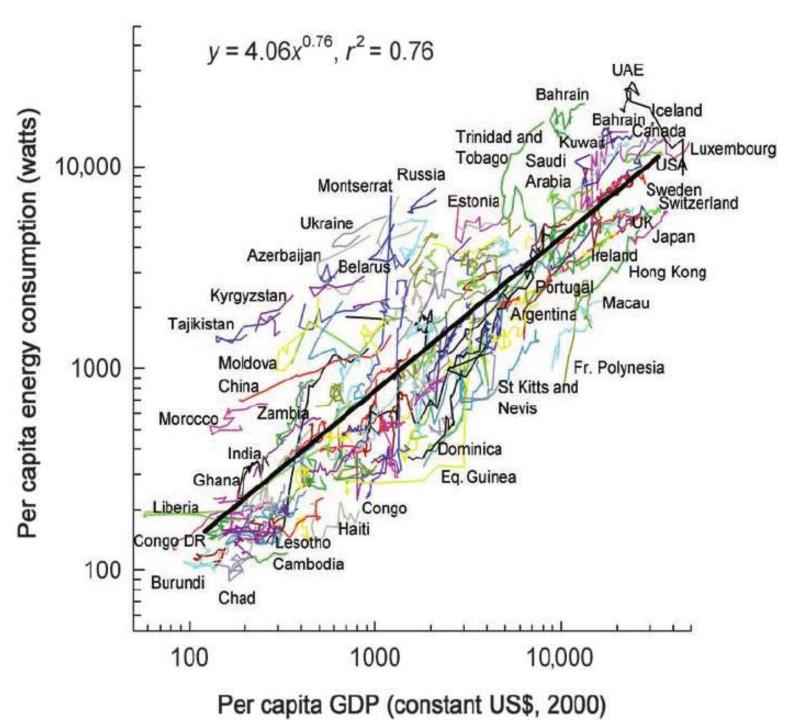


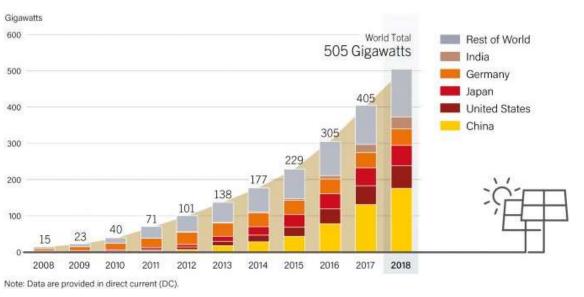


Megatrend: A Burgeoning Middle Class

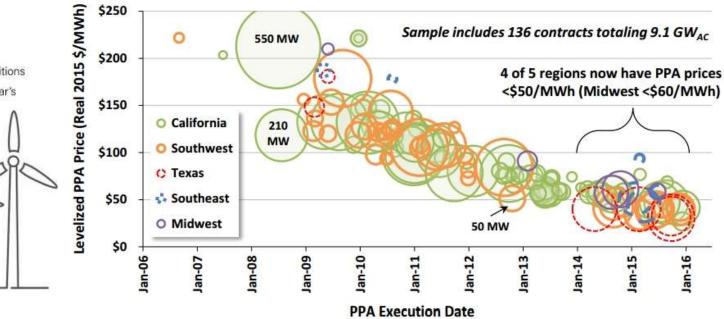


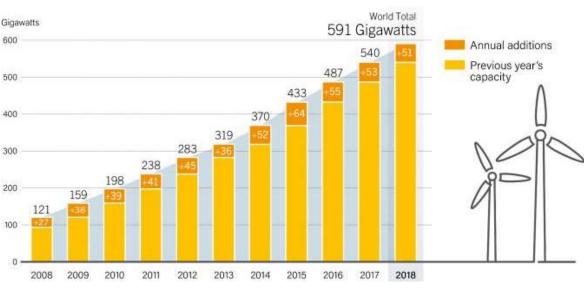




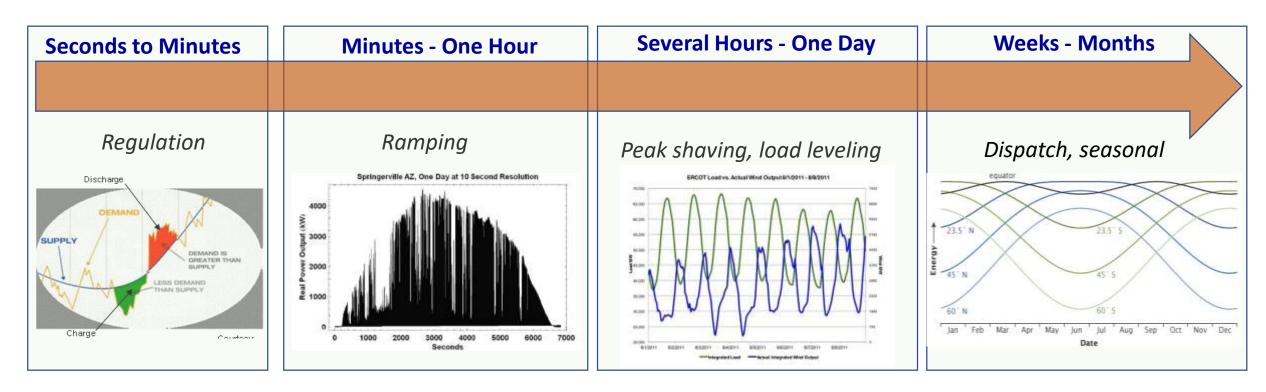


Megatrend: Enormous Quantities of Cheap Renewable Electricity



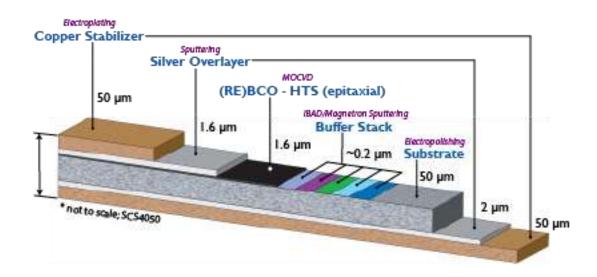


Energy Storage Application Time Regimes

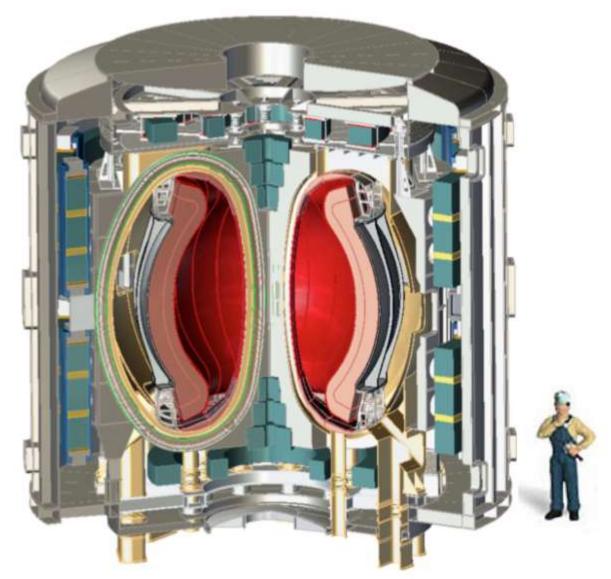




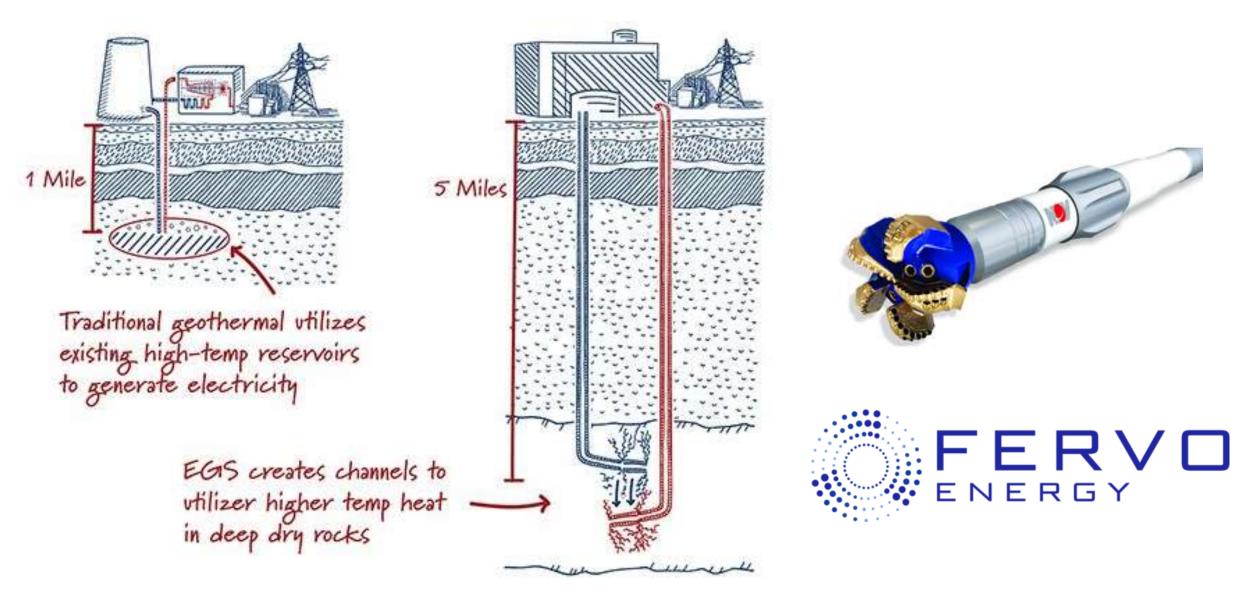
New Superconductors = New Approaches



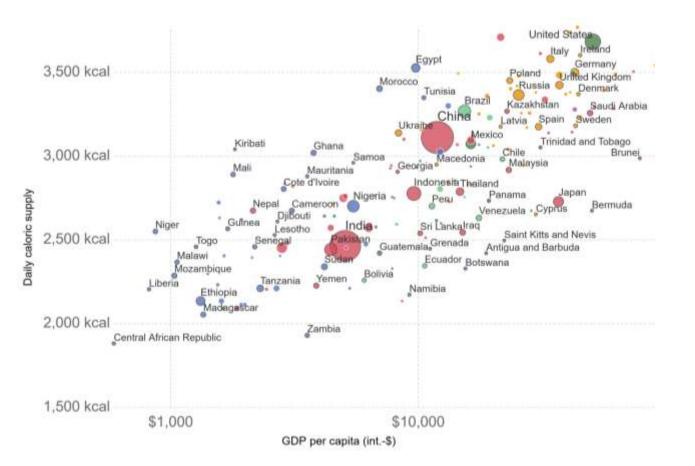




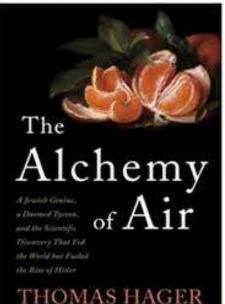
EGS: A 100 GW Opportunity



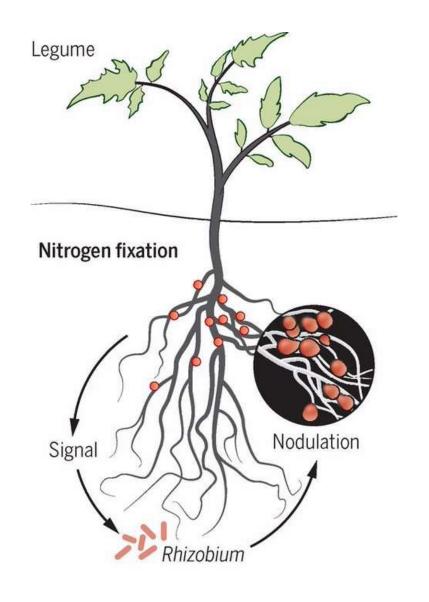
Wealth = Calories







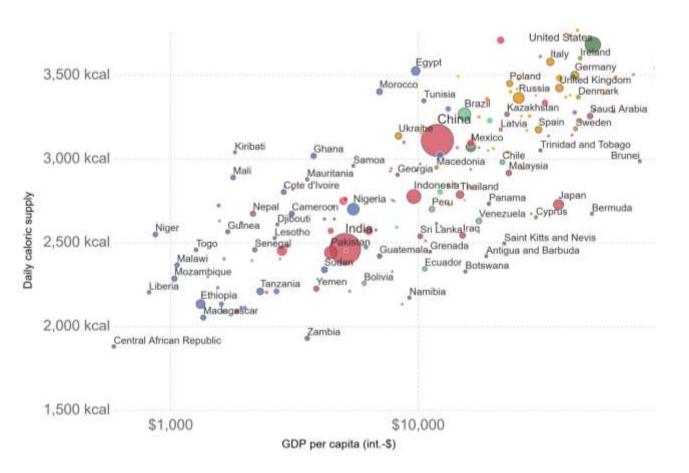
Decarbonizing Nitrogen

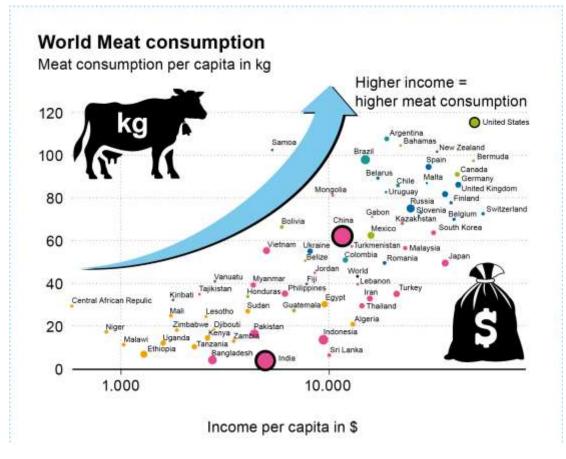






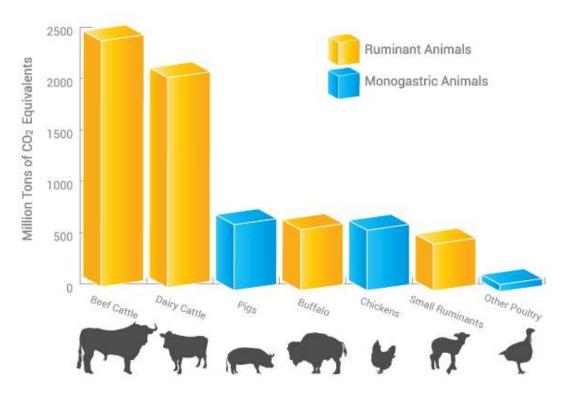
Wealth = Calories = Meat







Emissions of Greenhouse Gases by Sectors VIZEDAY 豪 MANUFACTURING TRANSPORT CONSTRUCTION ELECTRICITY 42 15% 13% HEAT 30% OTHER FUEL **GIGATONNES OF** COMBUSTION **CO2 EQUIVALENT** OTHER 11 21 9% 18% LIVESTOCK Human Induced 15.5% **Greenhouse Gas Emissions** кпоета Sources: FAO, EDGAR, World Resources Institute () ()





SB

TRY IT AND DON'T TASTE THE DIFFERENCE.

motif

Megatrend: It Won't Be Enough

"If CCS is expected to account for the mitigation of approximately 14–20% of total anthropogenic CO₂ emissions, *in 2050 the CCS industry will need to be larger by a factor of 2–4 than the current global oil industry. In other words, we have 35 years to deploy an industry larger than one which has been developed over the last century.* This is an exceptionally challenging task, similar in scale to wartime mobilization."

MacDowell, Fennel, Shah & Maitland; Nature Climate Change, 201



Policy Principles

The Least-Cost Path to Net-Zero Includes a Broad Portfolio of Technologies

The least-cost path to achieving economy-wide net zero greenhouse gas emissions will involve a diverse toolkit of options. There are six essential ingredients to get to net-zero greenhouse gas emissions across all sectors of the economy: (1) zero carbon electricity; (2) electrification across sectors, including transportation, buildings, and industry; (3) fuel decarbonization; (4) efficiency; (5) reducing emissions from agriculture and other non-energy sources; and (6) carbon dioxide removal through both natural and technical means.

Addressing Climate will Require a Comprehensive Approach from R&D to Deployment

Policies should address emissions in all relevant emitting sectors of the economy: electricity, transportation, industry, buildings, and agriculture. A plan for deep decarbonization should also employ a suite of policy solutions that can provide tailored support across the technology continuum from discovery to commercial scale adoption.

Both Technology-Push and Demand-Pull Interventions are Needed to Overcome Current Market Barriers

Energy is a highly capitalized commodity business with complex supply chains and established customer bases. These features lead to systems with considerable inertia and intrinsic market barriers. In the absence of an economywide price or cap on carbon emissions, other demand-pull incentives such as tax credits, financing mechanisms, and government procurement will likely be needed to complement robust supply-side R&D and motivate investment in clean energy.

Our Policy Framework



Research & Development	Validation & Early Deployment	Rapid, Large Scale Deployment
Expand Current Work	New Direct Investment	Refocus Others Through Education, Grantmaking
 Structural and management changes to DOE and the National Labs: Support executive action and legislation that focus on high impact R&D, with a multi-year portfolio planning process guiding operations and investments. Funding expansion: Increase federal R&D spending dramatically to produce the pipeline of technologies needed to reach net zero emissions. 	 Removing barriers to entry: Enable emerging technologies to compete with incumbents. Government procurement: Leverage the purchasing power of the federal government to help jump-start technology deployment. Fiscal incentives: Accelerate early deployment through a) early-stage tax incentives, b) financing vehicles and c) federal credit support mechanisms. 	 Federal market-based standards: Support standards for electricity, fuels and industrial products that will rapidly deploy low-GHG technologies.





Policy Makers:

- Global, Federal, State, Local
- Academic, Public and Private Research Institutions

Wallstreet/Sources of Capital

Corporate Strategic Partners

NGOs & Advocates

"Far better it is to dare mighty things, to win glorious triumphs, even though checkered by failure, than to rank with those poor spirits who live in the gray twilight that knows not victory nor defeat."

Theodore Roosevelt, April 1899